

Excerpt from Science and Common Sense, in Working With Men It has been the intention of the authors to offer in these pages a plea for the recognition of a new point of view in dealing with men in industry. The old idea of thinking of men as so many kilograms of muscular energy, to be bought, exploited, and scrapped when occasion demands, is reaping the harvest it richly deserves. Burst, likewise, is the bubble of paternalism which sought to determine for labor what was good for it and feed it accordingly. Executives are now coming to realize that their workers are not a bulk mass but a group of individuals. They are recognizing that these workers differ in the things they are fitted to do and capable of doing; that they differ, likewise, in their interests, ambitions, and the things that seem to them desirable; and that as men of differing capacities and desires they require individual adjustment to the opportunities offered them in the field of industry. In Chapters I-VIII we have attempted to describe how men vary in capacities of one sort and another and how science may be pressed into service to assist in discovering these variations. About the Publisher Forgotten Books publishes hundreds of thousands of rare and classic books. Find more at www.forgottenbooks.com This book is a reproduction of an important historical work. Forgotten Books uses state-of-the-art technology to digitally reconstruct the work, preserving the original format whilst repairing imperfections present in the aged copy. In rare cases, an imperfection in the original, such as a blemish or missing page, may be replicated in our edition. We do, however, repair the vast majority of imperfections successfully; any imperfections that remain are intentionally left to preserve the state of such historical works.

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